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By John Pitts



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**Friday, May 11, 2012**

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### Displaying Leadership in Specific Situations

Everyone has been overwhelmed by certain situations and as a result has acted hastily only to realize later on that some actions should have been better thought out. These types of situations occur in both personal and professional settings. Oftentimes, we make excuses and blame others for our own mistakes. A lot of us give up too easily when things get tough because we neglect to “Challenge Assumed Constraints,” distinguish “Points of Power” and fail to “Collaborate for Success.” Some may be familiar with these quotes – this is because they have been taken from Ken Blanchard’s “Self Leadership and the One Minute Manager.”

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Blanchard's book focuses on three basic philosophies of being a self-starter and shows readers how to increase efficiency in any and every situation. "Challenge Assumed Constraints" focuses on how readers should not let previous events or experiences dictate future progress. "Points of Power" refers to noticing everyone's unique role in contributing to the success of a business or specific situation. "Collaborate for Success" discusses the importance of distinguishing between supporting, delegating, coaching and directing.

I recommend this book to anyone seeking to understand the proper steps to increase effectiveness, especially those who are involved with client relations. This book relays the proper mindset needed to know what is necessary to succeed in every situation and accomplish every goal. The author incorporates real-life examples in his book to make it easy for his readers to relate to others who have similar challenges. This book gives its readers the assurance and confidence they need to ultimately achieve success.