



Founded in November 2002, the Tekcetera team is steadfast in our commitment to do what it takes to provide comprehensive and cost-effective hardware, software and support technology services that deliver's a peace of mind that your technology will work, every time. We provide infrastructure solutions, cloud services, managed services, Microsoft specialty consulting, Avaya and Cisco telecommunications, and more. Our growth is a result of fierce customer loyalty and a proven method of innovation in the small and midsize business market. If you are a small business with a regional presence or a large business with nationwide operations, we can and will support you.

#### WHY DO COMPANIES HIRE US?

### **SERVICE OFFERINGS**



We are committed to do what it takes to provide comprehensive and cost-effective hardware, software and support technology services that deliver peace of mind that your technology will work every time. Our growth is a result of fierce customer loyalty and a proven method of innovation in the small and midsize business market.

"We specifically found the level of customer service provided by the Tekcetera team to be above and beyond any technology partner we had ever worked with in the past. Because of Tekcetera's dedication, we were able to deliver on our own clients' needs, focus on growing our business, and have the peace of mind, security and confidence that our technology would work, every time."

-Irma Trikas, Arista National Title

Managed IT Services - We provide services from simple desktop services to complex implementations and rollouts, from as-needed to contractbased on-site IT support. Tekcetera's Managed Services include IT support, USA based outsourcing, network monitoring, and data center and telecom services unique to your business needs.

**Cloud** – Tekcetera provides advantages and capabilities not found with other cloud services. Besides operating as stand-alone solutions, all services can seamlessly interface with our dedicated and or collocated servers to create a fully integrated computing environment with unprecedented interoperability and efficiency.

**Infrastructure** - Tekcetera can help your business purchase the proper hardware your company needs to run smoothly and effectively. From servers to desktops, storage and security to network equipment, our team of experts will be there every step of the way to make sure your business is well equipped.

**Telephony** - Since Tekcetera has expertise in all aspects of Information Technology, we have the ability to apply several aspects into the Telephony Solutions we offer. Our understanding of how Telephony can interact with the rest of your IT infrastructure sets us apart and allows us apply the principles of Unified Communications into our solutions. We provide Microsoft specialty consulting, Avaya and Cisco telecommunications. Our team provides professional services that analyze, design and deliver innovative technology strategies encompassing a business's hardware, software, and support needs. We have offices and staff on both coasts of the US; this provides a significant advantage to companies that also have staff on both coasts, and or have early office hours. We are really good at what we do and have a very high customer retention rate. Our customer satisfaction levels are above industry standards as well. We also have prepared comprehensive IT policies and procedures (PNP) to meet the requirements of the largest banks in the country. And lastly we have successfully participated in annual audits for our clients for the past five years, with a 100% pass rating.



## **CASE STUDY**

A customer of ours came to us last minute and said they had just landed a large new client, part of the "deal" was that they could open a new call center ASAP. We were given a 30 day timeline to accomplish this. The building was empty, there were no services available (voice / data), yet in under 30 days we opened a fully functional call center ready to accommodate 250 team members. This included all cabling of cubicles, building out a server room, all network services, phone system / dialer etc. We leveraged our partners, Level3, Avaya, HP and our relationships with them to make this all possible, it was a huge win for us and our customer as we beat the deadline.



### **OUR PARTNERS**



# **CONTACT US TODAY!**

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